Washington, D.C. 20549

[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2000
OR
[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the transition period from ............ to .............

Commission file number: 0-11676

BEL FUSE INC.
(Exact name of registrant as specified in its charter)

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or $15(d)$ of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes $\qquad$ No $\qquad$
Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

At May 1, 2000, there were $2,638,310$ shares of Class A Common Stock, $\$ .10$ par value, outstanding and $7,941,141$ shares of Class B Common Stock, $\$ .10$ par value, outstanding.

BEL FUSE INC.

INDEX
Consolidated Balance Sheets as ofMarch 31, 2000 (unaudited) andDecember 31, 19992-3
Consolidated Statements of Opera-tions and Comprehensive Incomefor the Three Months EndedMarch 31, 2000 and 1999 (unaudited)4-5
Consolidated Statements of
Cash Flows for the ThreeMonths Ended March 31,2000 and 1999 (unaudited)6-7
Notes to Consolidated Financial
Statements (unaudited) ..... 8-9
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations ..... 10-13
Item 3. Quantitative and Qualitative
Disclosures About Market Risk ..... 13
Part II. Other Information
Item 1. Legal Proceedings ..... 14
Item 6. Exhibits and Reports on Form 8-K ..... 14
Signatures ..... 15

## PART I. Financial Information

Item 1. FINANCIAL STATEMENTS
Certain information and footnote disclosures required under generally accepted accounting principles have been condensed or omitted from the following consolidated financial statements pursuant to the rules and regulations of the Securities and Exchange Commission. It is suggested that the following consolidated financial statements be read in conjunction with the year-end consolidated financial statements and notes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 1999.

The results of operations for the three month period ended March 31, 2000 are not necessarily indicative of the results for the entire fiscal year or for any other period.

## BEL FUSE INC. AND SUBSIDIARIES

## CONSOLIDATED BALANCE SHEETS

## ASSETS

|  | $\begin{gathered} \text { March } 31, \\ 2000 \end{gathered}$ | $\begin{gathered} \text { December } 31 \\ 1999 \end{gathered}$ |
| :---: | :---: | :---: |
|  | (Unaudited) |  |
| Current Assets: |  |  |
| Cash and cash equivalents | \$ 38,764,852 | \$31, 382, 629 |
| Marketable securities | 359,357 | 2,253, 039 |
| Accounts receivable, less allowance for doubtful accounts of \$670,000 |  |  |
| and \$661,000 ... | 16,733,813 | 18,815,513 |
| Inventories | 24,876,550 | 24,210,654 |
| Prepaid expenses and other current |  |  |
| assets | 741,158 | 334,820 |
| Deferred income taxes | 223,000 | 111,000 |
| Total Current Assets | 81,698,730 | 77,107,655 |
| Property, plant and equipment - net | 36,040,131 | 36, 021, 708 |
| Goodwill-net of amortization of |  |  |
| \$2,418,606 and \$2,042,008 | 11,370,846 | 11,747,444 |
| Other assets | 376,235 | 372,475 |
| TOTAL ASSETS | \$129,485,942 | \$125, 249, 282 |

## (Continued)

See notes to consolidated financial statements
-2-


See notes to consolidated financial statements.


BEL FUSE INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME (unaudited)

|  | Three Ma | Ended |
| :---: | :---: | :---: |
|  | 2000 | 1999 |
| Net earnings | \$4, 471, 801 | \$5, 121, 033 |
| Other comprehensive income <br> (expense), net of income taxes: |  |  |
| Unrealized loss on marketable securities | $(502,912)$ | - |
| Foreign currency translation adjustment | $(7,992)$ | 6,947 |
| Comprehensive income | \$3, 960, 897 | \$5, 127, 980 |

See notes to consolidated financial statements. -5-

| BEL FUSE INC. AND SUBSIDIARIES ONSOLIDATED STATEMENTS OF CASH F (unaudited) |  |  |
| :---: | :---: | :---: |
|  | Three Months Ended March 31, |  |
|  | 2000 | 1999 |
| Cash flows from operating activities: <br> Net income | \$ 4,471,801 | \$ 5, 121, 033 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |
| Depreciation and amortization | 1,588,649 | 1,469, 208 |
| Gain on sale of marketable securities | $(1,012,095)$ | - |
| Other | 148, 000 | $(71,000)$ |
| Changes in operating assets and liabilities | 1,506,682 | $(5,397,316)$ |
| Net Cash Provided by Operating Activities ................................... | 6,703, 037 | 1,121,925 |
| Cash flows from investing activities: |  |  |
| Purchase of property, plant and equipment | $(1,246,795)$ | $(1,270,983)$ |
| Proceeds from sale of marketable securities | 2, 071, 157 | - |
| Proceeds from repayment by contractors | 32,250 | 32,250 |
| Net Cash (Used in) Provided by Investing Activities .................. | 856,612 | $(1,238,733)$ |
| Cash flows from financing activities: |  |  |
| Proceeds from exercise of stock options | 216,482 | 229, 026 |
| Dividends paid to common shareholders .. | $(393,908)$ | ( 260,466 ) |
| Net Cash (Used in) |  |  |
| Financing Activities | $(177,426)$ | $(31,440)$ |
| Net increase (decrease) in Cash | 7,382, 223 | $(148,248)$ |
| Cash and Cash Equivalents beginning of period ................................... | 31,382,629 | 14,923,685 |
| Cash and Cash Equivalents end of period | \$38,764, 852 | \$14,775,437 |

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    BEL FUSE INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOWS
    (Continued)
    (unaudited)
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Three Months Ended
March 31,

BEL FUSE INC. AND SUBSIDIARIES<br>NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

1. The consolidated balance sheet as of March 31, 2000, and the consolidated statements of operations and comprehensive income and cash flows for the periods presented herein have been prepared by the Company and are unaudited. In the opinion of management, all adjustments (consisting solely of normal recurring adjustments) necessary to present fairly the financial position, results of operations and comprehensive income and cash flows for all periods presented have been made. The information for December 31, 1999 was derived from audited financial statements.

## 2. Earnings Per Share

Basic earnings per common share are computed using the weighted average number of common shares outstanding during the period. Diluted earnings per common share are computed using the weighted average number of common shares and potential common shares outstanding during the period.

## 3. Common Stock

On November 5, 1999 the Board of Directors declared a two for one stock split to be paid in the form of a special dividend of one share of Class $B$ common stock for each share of Class $A$ and Class B outstanding. The special dividend was payable on December 1, 1999 to all Class A and Class B shareholders of record on November 22, 1999. The Board also approved an amendment to the Company's Certificate of Incorporation increasing the number of authorized shares of Class $B$ common stock from $10,000,000$ shares to $30,000,000$ shares. All shares and per share data have been retroactively adjusted to reflect the two for one stock split.

## 4. Business Segment Information

The Company does not have reportable operating segments as defined in Statement of Financial Accounting Standards No.131, "Disclosures about Segments of an Enterprise and Related Information". The method for attributing revenues for interim purposes is based on total shipments from the country of origination less intergeographic revenues. The Company operates facilities in the United States, Europe and the Far East. The primary criteria by which financial performance is evaluated and resources are allocated include revenues and operating income. The following is a summary of key financial data:

5. On May 10, 2000 the Board of Directors authorized the repurchase of up to $10 \%$ of the Company's outstanding shares.

## Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The Company's quarterly and annual operating results are affected by a wide variety of factors that could materially and adversely affect revenues and profitability including the following: (a) the risk that the Company may be unable to respond adequately to rapidly changing technological developments in its industry, (b) risks associated with its Far East operations described herein under the caption "Management's Discussion and Analysis of Financial Condition and Results of Operations," (c) the highly competitive nature of the Company's industry and the impact that competitors' new products and pricing may have upon the Company, (d) the likelihood that revenues may vary significantly from one accounting period to another accounting period due to a variety of factors, including customers' buying decisions, the Company's product mix and general market and economic conditions, (e) the Company's reliance on certain substantial customers, and (f) risks associated with the Company's ability to manufacture and deliver products in a manner that is responsive to its customers' needs. As a result of these and other factors, the Company may experience material fluctuations in future operating results on a quarterly or annual basis, which could materially and adversely affect its business, financial condition, operating results, and stock prices. Furthermore, this document and other documents filed by the Company with the Securities and Exchange Commission (the "SEC") contain certain forward-looking statements under the Private Securities Litigation Reform Act of 1995 with respect to the business of the Company. These forward-looking statements are subject to certain risks and uncertainties, including those mentioned above, and those detailed in Item 1 of the Company's Annual Report on Form 10-K for the year ended December 31, 1999, which could cause actual results to differ materially from these forward-looking statements. The Company undertakes no obligation to publicly release the results of any revisions to these forward-looking statements which may be necessary to reflect events or circumstances after the date hereof or to reflect the occurrence of unanticipated events. An investment in the Company involves various risks, including those mentioned above and those which are detailed from time to time in the Company's SEC filings.

## RESULTS OF OPERATIONS

The following table sets forth, for the periods indicated, the percentage relationship to net sales of certain items included in the Company's consolidated statements of operations.

|  | Perc | $\begin{aligned} & \text { ge of } \\ & \text { les } \end{aligned}$ |
| :---: | :---: | :---: |
|  | Three Ma | hs Ended 31, |
|  | 2000 | 1999 |
| Net sales | 100.0\% | 100.0\% |
| Cost of sales | 63.9 | 66.1 |
| Selling, general and administrative expenses | 19.8 | 15.6 |
| Other income - net | 5.7 | . 5 |
| Earnings before income tax provision ......... | 22.0 | 18.8 |
| Income tax provision | 4.8 | 2.2 |
| Net earnings | 17.2 | 16.6 |

The following table sets forth, for the periods indicated, the percentage increase (decrease) of items included in the Company's consolidated statements of operations

|  | Increase (Decrease) <br> From Prior Period |
| :---: | :---: |
|  | Three Months Ended March 31, 2000 Compared With 1999 |
| Net sales | (15.0)\% |
| Cost of sales | (17.8) |
| Selling, general and administrative expenses | 7.6 |
| Other income - net | 873.2 |
| Earnings before income tax provision | (1.0) |
| Income tax provision | 88.7 |
| Net earnings | (12.7) |

THREE MONTHS ENDED MARCH 31, 2000 VS.
THREE MONTHS ENDED MARCH 31, 1999
NET SALES
Net sales decreased 15.0 \% from $\$ 30,758,768$ during the first three months of 1999 to $\$ 26,133,179$ during the first three months of 2000. The Company attributes this decrease to lower sales of magnetic products primarily due to the impact of a change in the structure of the supply channel by two of the Company's largest customers offset in part by belmag(TM) and fuse sales.

## COST OF SALES

Cost of sales as a percentage of net sales decreased 2.2 \% to 63.9 \% during the first three months of 2000 from $66.1 \%$ during the first three months of 1999. The decrease in the cost of sales percentage is primarily attributable to lower factory overhead expenses due to the move of Telcom production to the Far East from Texas during the fourth quarter of 1999 and lower raw material content associated with the current sales mix.

## SELLING, GENERAL AND ADMINISTRATIVE EXPENSES

The percentage relationship of selling, general and administrative expenses to net sales increased 4.2 \% to 19.8 \% during the first three months of 2000 from 15.6 \% during the first three months of 1999. The Company attributes the percentage increase primarily to decreased sales. Selling, general and administrative expenses increased in dollar amount by approximately $\$ 365,000$. The Company attributes the increase in dollar amount of such expenses primarily to increases in sales and marketing salaries and related expenses.

## OTHER INCOME AND EXPENSE

Other income, consisting principally of gain on the sale of marketable securities, during the first three months of 2000, and interest earned on cash equivalents, increased by approximately $\$ 1,325,000$ during the first three months of 2000 compared to the first three months of 1999. The increase is due to the gain on the sale of marketable securities and higher interest income due to higher cash and cash equivalent balances.

PROVISION FOR INCOME TAXES
The provision for income taxes for the first three months of 2000 was $\$ 1,264,000$ as compared to $\$ 670,000$ for the first three months of 1999 . The increase in the provision is due primarily to higher United States taxes from the gain on the sale of marketable securities and higher foreign earnings subject to taxes in 2000 versus 1999.

## LIQUIDITY AND CAPITAL RESOURCES

Historically, the Company has financed its capital expenditures through cash flows from operating activities. Management believes that the cash flow from operations, combined with its existing capital base and the Company's available lines of credit, will be sufficient to fund its operations for the near term. This statement represents a Forward-Looking Statement. Actual results could differ materially from such statement if the Company experiences substantial unanticipated cash requirements.

The Company has lines of credit, all of which were unused at March 31, 2000, in the aggregate amount of $\$ 14$ million, of which $\$ 12$ million is from domestic banks and $\$ 2$ million is from foreign banks.

The Company has contracted for the renovation and addition of new corporate offices in Jersey City in the amount of $\$ 2.5$ million. As of March 31, 2000 approximately $\$ 200,000$ has been paid towards this contract.

On May 10, 2000 the Board of Directors authorized the repurchase of up to $10 \%$ of the Company's outstanding shares.

During the first three months of 2000, the Company's cash and cash equivalents increased by approximately $\$ 7.4$ million, reflecting approximately $\$ 6.7$ million provided by operating activities and approximately $\$ 2.1$ million from the sale of marketable securities, offset, in part, by approximately $\$ 1.2$ million in purchases of plant and equipment and approximately $\$ .4$ million in dividends paid to common shareholders.

Cash and cash equivalents and accounts receivable comprised approximately 42.9 \% and 40.1 \% of the Company's total assets at March 31, 2000 and December 31, 1999, respectively. The Company's current ratio (i.e., the ratio of current assets to current liabilities) was 5.6 to 1 and 5.5 to 1 at March 31, 2000 and December 31, 1999, respectively.

## Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Not Applicable - no significant changes to the information included in the Company's Annual Report on Form 10-K for the year ended December 31, 1999.

## PART II. OTHER INFORMATION

Item 1. LEGAL PROCEEDINGS
See Item 3 of the Company's Form $10-\mathrm{K}$ for the year ended December 31, 1999

Item 6. EXHIBITS AND REPORTS ON FORM 8-K
(a) Exhibits:
27.1 Financial Data Schedule
(b) There were no Current Reports on Form 8-K filed by the registrant during the quarter ended March 31, 2000.
-14-

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

BEL FUSE INC.

By: /S/ DANIEL BERNSTEIN
Daniel Bernstein, President
(Principal Financial and Accounting Officer)
-15-

THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM BEL FUSE INC. AND SUBSIDIARIES FINANCIAL STATEMENTS AT MARCH 31, 2000 AND THE THREE MONTHS THEN ENDED AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH FINANCIAL STATEMENTS.

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\begin{aligned}
& \text { 12-MOS } \\
& \text { DEC-31-2000 } \\
& \text { MAR-31-2000 } \\
& \text { 38,764,852 } \\
& \text { 359, } 357 \\
& \text { 17,403,813 } \\
& \text { 670,000 } \\
& \text { 24,876,550 } \\
& \text { 81,698,730 } \\
& \text { 68,944, } 039 \\
& \text { 32,903,908 } \\
& \text { 129,485, } 942 \\
& \text { 14,570,982 } \\
& 1,057,496{ }^{0} \\
& 0 \\
& \text { 113, 060, } 464 \\
& \text { 129, 485, } 942 \\
& { }^{\circ} \\
& 0 \\
& \text { 4,471, } 801 \\
& .42 \\
& .41
\end{aligned}
$$

