# **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 8-K

# **CURRENT REPORT** PURSUANT TO SECTION 13 OR 15(d) OF THE **SECURITIES EXCHANGE ACT OF 1934**

Date of report (Date of earliest event reported): July 29, 2015

**BEL FUSE INC.** (Exact Name of Registrant as Specified in its Charter)

	NEW JERSEY	0-11676	22-1463699	
	(State of incorporation)	(Commission File Number)	(I.R.S. Employer Identification No.)	
	206 Van Vorst Street,	Jersey City, New Jersey	07302	
	(Address of princip	pal executive offices)	(Zip Code)	
	Registrant	t's telephone number, including area code:	(201) 432-0463	
	propriate box below if the Form 8-K filingee General Instruction A.2. below):	g is intended to simultaneously satisfy the	filing obligation of the registrant under any of the follo	wing
]	Written communications pursuant to F	Rule 425 under the Securities Act (17 CFR 2	230.425)	
]	Soliciting material pursuant to Rule 14	4a-12 under the Exchange Act (17 CFR 240	0.14a-12)	
]	Pre-commencement communications p	oursuant to Rule 14d-2(b) under the Exchar	ge Act (17 CFR 240.14d-2(b))	
]	Pre-commencement communications p	oursuant to Rule 13e-4(c) under the Exchan	ge Act (17 CFR 240.13e-4(c))	

# ITEM 2.02. RESULTS OF OPERATIONS AND FINANCIAL CONDITION.

On July 29, 2015, Bel Fuse Inc. (the "Company") issued a press release regarding results for the three and six months ended June 30, 2015. A copy of this press release is being furnished as Exhibit 99.1 to this Current Report on Form 8-K.

In accordance with General Instruction B.2 of Form 8-K, the information in this Current Report on Form 8-K, including Exhibit 99.1, shall not be deemed "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liability of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, except as shall be expressly set forth by specific reference in such a filing.

## ITEM 9.01. FINANCIAL STATEMENTS AND EXHIBITS.

(d) Exhibits

As described in Item 2.02 of this Report, the following Exhibit is furnished as part of this Current Report on Form 8-K:

99.1 Press Release of Bel Fuse Inc. dated July 29, 2015.

# SIGNATURE

Pursuant to the requirements of the Securities Exchange the undersigned hereunto duly authorized.	e Act of 1934, the Registrant has duly caused this report to be signed on its behalf	by
Date: July 29, 2015	BEL FUSE INC.	
	(Registrant)	
Ву	v:	
· ·	Daniel Bernstein	_
	Officer President and Chief Executive	

# EXHIBIT INDEX

Exhibit No.	Description
99.1	Press release, dated July 29, 2015 issued by the Company.



## FOR IMMEDIATE RELEASE

Bel Fuse Inc. 206 Van Vorst Street Jersey City, NJ 07302 www.belfuse.com tel 201.432.0463 fax 201.432.9542

Investor Contact: Neil Berkman Associates (310) 477-3118 info@berkmanassociates.com Company Contact:
Daniel Bernstein
President
ir@belf.com

# Bel Second Quarter GAAP Net Earnings Increase 98%, Adjusted Net Earnings Increase 40% on New Record Sales

JERSEY CITY, NJ, July 29, 2015 - Bel Fuse Inc. (NASDAQ:BELFA and NASDAQ:BELFB) today announced preliminary financial results for the second quarter and first half of 2015.

#### **Second Quarter Highlights**

- Net sales increased 46.5% to a second quarter record \$145.7 million as compared with net sales of \$99.4 million for the second quarter of 2014.
- GAAP Net earnings per share "EPS" -- were \$0.49 per Class A share and \$0.52 per Class B share as compared with EPS of \$0.25 per Class A share and \$0.27 per Class B share last year.
- Non-GAAP Adjusted EPS was \$0.52 per Class A share and \$0.55 per Class B share as compared with non-GAAP Adjusted EPS of \$0.38 per Class A share and \$0.41 per Class B share last year.
- Non-GAAP Adjusted operating income increased 28.1% to \$8.0 million as compared with Non-GAAP adjusted operating income of \$6.3 million for the second quarter of 2014.
- Adjusted EBITDA increased 48.6% to \$14.0 million as compared with Adjusted EBITDA of \$9.4 million for the second quarter of 2014.

Non-GAAP financial measures, such as Non-GAAP Adjusted EPS and Adjusted EBITDA, exclude the impact of special items, such as acquisition-related costs, restructuring charges and certain other items. Please refer to the financial information included with this press release for reconciliations of GAAP financial measures to Non-GAAP financial measures. Results include the results of Power Solutions, acquired in June 2014, and Connectivity Solutions, acquired in July and August 2014 from date of acquisition.

# **CEO Comments**

Commenting on Bel's financial results, Daniel Bernstein, President and CEO, said, "We are extremely pleased that our adjusted net earnings increased by 40%, showing that our strategy of driving cost out of the acquired companies is paying off. These steps will continue with the consolidation of our offices in San Jose and Hong Kong, downsizing our San Diego facility and fine tuning costs throughout the organization. We will generate savings immediately and project annual savings of \$3 million to \$4 million with further projected write-offs in the third quarter of \$1 million. We were also able to reduce our long term debt to \$206.3 million at June 30, 2015, a decrease of \$26.4 million since December 31, 2014."

Bernstein said that "the increase in second quarter revenue reflected incremental sales of approximately \$34.1 million from Power Solutions, acquired on June 19, 2014, and approximately \$17.1 million from Connectivity Solutions, or CS, acquired from Emerson on July 25, 2014."

"Bel's Power Solutions business is emerging as a technology and quality leader in the power products industry. Power Solutions was awarded a number of important design wins during the quarter for cloud computing and networking applications, an encouraging sign that our design capabilities and commitment to world class manufacturing position us for continued success. Management believes that our power business is more competitive than ever before, the result of the actions we have taken this past year to reduce costs and more efficiently employ our resources. We are pleased by our customers' positive reaction to the improvements in our manufacturing and quality, our open communication and support, as well as the rapid integration of the acquired power business into Bel's overall operations.

(more)

# Bel Second Quarter GAAP Net Earnings Increase 98%, Adjusted Net Earnings Increase 40% on New Record Sales

July 29, 2015 Page Two

"At Connectivity Solutions, we have completed the restructuring of our third party manufacturers' representative network as well as the realignment of our distribution partners in the US and Europe, simplifying our distribution process while teaming with partners who will best support our growth strategy. During the quarter, Connectivity Solutions received official Defense and Logistics Agency (DLA) approval for the MIL-DTL-3933 QPL attenuator line from our Midwest Microwave operation and our MIL- DTL-82536 Expanded Beam Fiber Optic Connectors from our Fibreco business. These approvals should have a positive impact on bookings and sales beginning in the third quarter, as well as position us to participate in the growing market for harsh environment fiber optic connectivity products. The business is also actively developing and proceeding with qualification of advanced cable and connector products targeting applications in next-generation single-aisle commercial aircraft."

#### **Second Quarter 2015 Results**

Net sales increased 46.5% to \$145.7 million compared to \$99.4 million for the second quarter of 2014. Excluding \$51.2 million of incremental net sales for the second quarter of 2015 attributable to last year's acquisitions, net sales declined \$4.9 million due to lower sales volume of Bel's Interconnect products and DC/DC converters.

Operating income increased to \$7.5 million compared to operating income for the second quarter of 2014 of \$3.7 million. Non-GAAP Adjusted operating income increased to \$8.0 million compared to Non-GAAP Adjusted operating income for the second quarter of 2014 of \$6.3 million, primarily reflecting the incremental contributions of the 2014 acquisitions. Depreciation and amortization expense increased to \$6.0 million for the second quarter of 2015 from \$3.1 million for the second quarter of 2014 due to incremental depreciation and amortization expense associated with the 2014 acquisitions.

Interest expense increased to \$2.0 million as compared with \$0.2 million for the second quarter of 2014, primarily due to the interest on borrowings used to fund the 2014 acquisitions.

Net earnings for the second quarter of 2015 were \$6.1 million compared to net earnings for the second quarter of 2014 of \$3.1 million. Non-GAAP Adjusted net earnings for the second quarter of 2015 were \$6.5 million compared to Non-GAAP Adjusted net earnings for the second quarter of 2014 of \$4.6 million.

#### First Half 2015 Results

Net sales increased 58.0% to \$287.7 million compared to \$182.1 million for the first six months of 2014. Excluding \$110.0 million of incremental net sales for the first half 2015 attributable to last year's acquisitions, net sales declined \$4.4 million due to lower sales volume of Bel's Interconnect products and DC/DC converters, partially offset by increased sales volume of Magnetics.

Operating income increased to \$16.5 million compared to operating income for the first half of 2014 of \$6.6 million. Non-GAAP Adjusted operating income increased to \$18.2 million compared to Non-GAAP Adjusted operating income for the first six months of 2014 of \$9.2 million. Depreciation and amortization expense increased to \$11.6 million for the first half of 2015 from \$6.5 million for the first half of 2014. Operating income for the first half of 2015 included net unrealized gains from foreign currency revaluation of approximately \$4.9 million before tax (approximately \$0.32 per Class A and Class B shares net of tax), primarily due to the favorable impact of the weakening of the Euro against the U.S. dollar on a \$34 million intercompany loan.

Interest expense increased to \$4.2 million as compared with \$0.3 million for the first half of 2014.

Net earnings for the first six months of 2015 were \$11.4 million compared to net earnings for the first six months of 2014 of \$5.6 million. Non-GAAP Adjusted net earnings for the first half of 2015 were \$12.5 million compared to Non-GAAP Adjusted net earnings for the first half of 2014 of \$7.1 million.

# **Balance Sheet Data**

As of June 30, 2015, Bel reported working capital of \$176.9 million, including cash and cash equivalents of \$71.4 million and a current ratio of 2.4-to-1. Total debt obligations were \$206.3 million. In comparison, as of December 31, 2014 Bel had working capital of \$188.9 million, including cash and cash equivalents of \$77.1 million, a current ratio of 2.6-to-1, and total debt obligations of \$232.6 million.

(more)

# Bel Second Quarter GAAP Net Earnings Increase 98%, Adjusted Net Earnings Increase 40% on New Record Sales

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In January 2015, Bel completed the sale of Power Solutions' Network Power Systems product line and related transactions. Net proceeds of approximately \$9 million from these transactions were used to repay debt in accordance with the provisions of the Company's credit agreement.

#### Conference Call

Bel has scheduled a conference call at 11:00 a.m. EDT today. To participate, dial (720) 545 0088, conference ID #86248512. A simultaneous webcast of the conference call may be accessed online from the Events and Presentations link of the Investors page under the "About Bel" tab at www.BelFuse.com. The webcast replay will be available for a period of 20 days at this same Internet address. For a telephone replay, dial (404) 537 3406, conference ID #86248512 after 1:00 p.m. EDT.

#### **About Bel**

Bel (www.belfuse.com) designs, manufactures and markets a broad array of products that power, protect and connect electronic circuits. These products are primarily used in the networking, telecommunications, computing, military, aerospace, transportation and broadcasting industries. Bel's product groups include Magnetic Solutions (integrated connector modules, power transformers, power inductors and discrete components), Power Solutions and Protection (front-end, board-mount and industrial power products, module products and circuit protection), and Connectivity Solutions (expanded beam fiber optic, copper-based, RF and RJ connectors and cable assemblies). The Company operates facilities around the world.

#### Forward-Looking Statements

Except for historical information contained in this press release, the matters discussed in this press release (including the statements regarding positioning Bel for continued success, generating savings immediately and project annual savings of \$3 million to \$4 million with further projected write-offs in the third quarter of \$1 million, and the impact of DLA approval on bookings and sales are forward-looking statements (as described under the Private Securities Litigation Reform Act of 1995) that involve risks and uncertainties. Actual results could differ materially from Bel's projections. Among the factors that could cause actual results to differ materially from such statements are: the market concerns facing our customers; the continuing viability of sectors that rely on our products; the effects of business and economic conditions; difficulties associated with integrating recently acquired companies; capacity and supply constraints or difficulties; product development, commercialization or technological difficulties; the regulatory and trade environment; risks associated with foreign currencies; uncertainties associated with legal proceedings; the market's acceptance of the Company's new products and competitive responses to those new products; and the risk factors detailed from time to time in the Company's SEC reports. In light of the risks and uncertainties, there can be no assurance that any forward-looking statement will in fact prove to be correct. We undertake no obligation to update or revise any forward looking statements.

#### **Non-GAAP Financial Measures**

The Non-GAAP measures identified in this press release and supplementary information are not measures of performance under accounting principles generally accepted in the United States of America ("GAAP"). These measures should not be considered a substitute for, and the reader should also consider, income from operations, net earnings, earnings per share and other measures of performance as defined by GAAP as indicators of our performance or profitability. Our Non-GAAP measures may not be comparable to other similarly-titled captions of other companies due to differences in the method of calculation.

## Website Information

We routinely post important information for investors on our website, www.belfuse.com, in the "Investor Relations" section. We use our website as a means of disclosing material, otherwise non-public information and for complying with our disclosure obligations under Regulation FD. Accordingly, investors should monitor the Investor Relations section of our website, in addition to following our press releases, SEC filings, public conference calls, presentations and webcasts. The information contained on, or that may be accessed through, our website is not incorporated by reference into, and is not a part of, this document.

(tables attached)

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Supplementary Information<sup>(1)</sup>
Condensed Consolidated Statements of Operations (in thousands, except per share amounts) (unaudited)

	Three Months Ended June 30,					Inded		
	_	2015	_	2014	_	2015	_	2014
Net sales	\$	145,658	\$	99,439	\$	287,673	\$	182,085
Cost of sales	_	117,098	_	81,493	_	232,301		150,069
Gross profit		28,560		17,946		55,372		32,016
As a % of sales		19.6%		18.0%	ó	19.2%	ó	17.6%
Selling, general and administrative expenses		20,764		13,176		38,372		24,365
As a % of sales		14.3%		13.3%	ó	13.3%	ó	13.4%
Restructuring charges	_	344		1,056	_	502	_	1,056
Income from operations		7,452		3,714		16,498		6,595
As a % of sales		5.1%		3.7%	ó	5.7%	ó	3.6%
Interest expense		(1,994)		(225)		(4,173)		(255)
Interest income and other, net	_	17	_	49	_	420	_	100
Earnings before provision for income taxes		5,475		3,538		12,745		6,440
(Benefit) provision for income taxes		(587)		473		1,363		872
Effective tax rate	_	(10.7)%	6	13.4%	<u> </u>	10.7%	<u> </u>	13.5%
Net earnings available to common stockholders	\$	6,062	\$	3,065	\$	11,382	\$	5,568
As a % of sales		4.2%		3.1%	ó	4.0%	ó	3.1%
Weighted average number of shares outstanding: Class A common shares - basic and diluted	_	2,175	_	2,175	_	2,175		2,175
Class B common shares - basic and diluted	_	9,693		9,332	_	9,682	_	9,333
Net earnings per common share: Class A common shares - basic and diluted	\$	0.49	\$	0.25	\$	0.91	\$	0.45
Class B common shares - basic and diluted	\$	0.52	\$	0.27	\$	0.97	\$	0.49

<sup>(1)</sup> The supplementary information included in this press release for 2015 is preliminary and subject to change prior to the filing of our upcoming Quarterly Report on Form 10-Q with the Securities and Exchange Commission.

# Supplementary Information(1) Condensed Consolidated Balance Sheets (in thousands, unaudited)

	June 30,			2014 evised(2)
Assets				
Current assets:				
Cash and cash equivalents	\$	71,408	\$	77,138
Accounts receivable, net		98,493		99,605
Inventories, net		111,241		113,630
Other current assets	_	24,405		20,283
Total current assets		305,547		310,656
Property, plant and equipment, net		62,981		69,261
Goodwill and other intangible assets, net		213,795		213,871
Other assets	_	36,814		41,633
Total assets	\$	619,137	\$	635,421
Liabilities and Stockholders' Equity				
Current liabilities:				
Accounts payable	\$	64,777	\$	61,926
Current maturities of long-term debt		16,130		13,438
Other current liabilities	_	47,747		46,438
Total current liabilities		128,654		121,802
Long-term debt, noncurrent		190,120		219,187
Other liabilities		71,601	_	70,159
Total liabilities		390,375		411,148
Stockholders' equity		228,762		224,273
Total liabilities and stockholders' equity	\$	619,137	\$	635,421

<sup>(1)</sup> The supplementary information included in this press release for 2015 is preliminary and subject to change prior to the filing of our upcoming Quarterly Report on Form 10-Q with the Securities and Exchange Commission.

(2) The December 31, 2014 Condensed Consolidated Balance Sheet has been revised to reflect measurement period adjustments recorded during the six months ended June 30, 2015 for the acquisition of Power Solutions. The measurement period adjustments primarily relate to the finalization of the valuations of property and equipment and intangible assets and related impact on deferred taxes. These revisions were not considered material to the Condensed Consolidated Balance Sheet.

# Supplementary Information(1)

Reconciliation of GAAP to Non-GAAP Condensed Consolidated Statements of Operations (in thousands, except per share amounts) (unaudited)

Cost of sales         117,098         117,098         81,493         81,493           Gross profit         28,560          28,560         17,946          17,946           As a % of sales         19.6%         19.6%         18.0%         18.0%         18.0%           Selling, general and administrative expenses         20,764         (249)         20,515         13,176         (1,509)         11,667           As a % of sales         14.3%         14.1%         13.3%         11.7%           Restructuring charges         344         (344)          1,056         (1,056)            Income from operations         7,452         593         8,045         3,714         2,565         6,279           As a % of sales         5.1%         5.5%         3.7%         6.3%           Interest expense         (1,994)          (1,994)          (1,994)          49          49			Months En ne 30, 2015			e Months En ine 30, 2014			
Cost of sales         117,098         117,098         81,493         81,493           Gross profit         28,560          28,560         17,946          17,946           As a % of sales         19.6%         19.6%         18.0%         18.0%         18.0%           Selling, general and administrative expenses         20,764         (249)         20,515         13,176         (1,509)         11,667           As a % of sales         14.3%         14.1%         13.3%         11.7%           Restructuring charges         344         (344)          1,056         (1,056)            Income from operations         7,452         593         8,045         3,714         2,565         6,279           As a % of sales         5.1%         5.5%         3.7%         6.3%           Interest expense         (1,994)          (1,994)          (225)          (225)           Interest income and other, net         17          17         49          49		Reported		Adjusted Non-	Reported		Adjusted Non-		
Gross profit 28,560 28,560 17,946 17,946  As a % of sales 19.6% 19.6% 18.0% 18.0%  Selling, general and administrative expenses 20,764 (249) 20,515 13,176 (1,509) 11,667  As a % of sales 14.3% 14.1% 13.3% 11.7%  Restructuring charges 344 (344) 1,056 (1,056)  Income from operations 7,452 593 8,045 3,714 2,565 6,279  As a % of sales 5.1% 5.5% 3.7% 6.3%  Interest expense (1,994) (1,994) (225) (225)  Interest income and other, net 17 17 49 49	Net sales	\$ 145,658	\$		\$ 99,439	\$	\$ 99,439		
As a % of sales       19.6%       19.6%       18.0%       18.0%         Selling, general and administrative expenses       20,764       (249)       20,515       13,176       (1,509)       11,667         As a % of sales       14.3%       14.1%       13.3%       11.7%         Restructuring charges       344       (344)        1,056       (1,056)          Income from operations       7,452       593       8,045       3,714       2,565       6,279         As a % of sales       5.1%       5.5%       3.7%       6.3%         Interest expense       (1,994)        (1,994)       (225)        (225)         Interest income and other, net       17        17       49        49	Cost of sales	117,098		117,098	81,493		81,493		
As a % of sales       19.6%       19.6%       18.0%       18.0%         Selling, general and administrative expenses       20,764       (249)       20,515       13,176       (1,509)       11,667         As a % of sales       14.3%       14.1%       13.3%       11.7%         Restructuring charges       344       (344)        1,056       (1,056)          Income from operations       7,452       593       8,045       3,714       2,565       6,279         As a % of sales       5.1%       5.5%       3.7%       6.3%         Interest expense       (1,994)        (1,994)       (225)        (225)         Interest income and other, net       17        17       49        49	Gross profit	28,560		28,560	17,946		17,946		
As a % of sales       14.3%       14.1%       13.3%       11.7%         Restructuring charges       344       (344)        1,056       (1,056)          Income from operations       7,452       593       8,045       3,714       2,565       6,279         As a % of sales       5.1%       5.5%       3.7%       6.3%         Interest expense       (1,994)        (1,994)       (225)        (225)         Interest income and other, net       17        17       49        49	As a % of sales					i	18.0%		
As a % of sales       14.3%       14.1%       13.3%       11.7%         Restructuring charges       344       (344)        1,056       (1,056)          Income from operations       7,452       593       8,045       3,714       2,565       6,279         As a % of sales       5.1%       5.5%       3.7%       6.3%         Interest expense       (1,994)        (1,994)       (225)        (225)         Interest income and other, net       17        17       49        49	Selling, general and administrative expenses	20,764	(249)	20,515	13,176	(1,509)	11,667		
Income from operations         7,452         593         8,045         3,714         2,565         6,279           As a % of sales         5.1%         5.5%         3.7%         6.3%           Interest expense         (1,994)          (1,994)         (225)          (225)           Interest income and other, net         17          17         49          49	As a % of sales		` ′				11.7%		
As a % of sales 5.1% 5.5% 3.7% 6.3%  Interest expense (1,994) (1,994) (225) (225)  Interest income and other, net 17 17 49 49	Restructuring charges	344	(344)		1,056	(1,056)			
As a % of sales 5.1% 5.5% 3.7% 6.3%  Interest expense (1,994) (1,994) (225) (225)  Interest income and other, net 17 17 49 49	Income from operations	7,452	593	8,045	3,714	2,565	6,279		
Interest income and other, net 17 - 17 49 49	As a % of sales								
Interest income and other, net 17 - 17 49 49	Interest expense	(1 994)		(1 994)	(225)		(225)		
Forming a hafara muscuisian for income tower 5.475 502 6.069 2.529 2.565 6.102	Interest income and other, net								
Earnings before provision for income taxes 5,475 595 6,006 5,556 2,505 6,105	Earnings before provision for income taxes	5,475	593	6,068	3,538	2,565	6,103		
(Benefit) provision for income taxes (587) 181 (406) 473 991 1,464	(Benefit) provision for income taxes	(587)	181	(406)	473	991	1,464		
Effective tax rate (10.7)% (6.7)% 13.4% 24.0%	Effective tax rate	(10.7)%		(6.7)%	5 <u>13.4</u> %	<u> </u>	24.0%		
Net earnings available to common stockholders $\underline{\$}$ 6,062 $\underline{\$}$ 412 $\underline{\$}$ 6,474 $\underline{\$}$ 3,065 $\underline{\$}$ 1,574 $\underline{\$}$ 4,639	Net earnings available to common stockholder	s <u>\$ 6,062</u>	<u>\$ 412</u>	<u>\$ 6,474</u>	\$ 3,065	\$ 1,574	\$ 4,639		
As a % of sales 4.2% 4.4% 3.1% 4.7%	As a % of sales	4.2%		4.4%	3.1%		4.7%		
	Weighted average shares outstanding:								
Class A common shares - basic and diluted         2,175         2,175         2,175	Class A common shares - basic and diluted	2,175		2,175	2,175		2,175		
Class B common shares - basic and diluted         9,693         9,693         9,332         9,332	Class B common shares - basic and diluted	9,693		9,693	9,332		9,332		
Net earnings per common share:	Net earnings per common share:								
	Class A common shares - basic and diluted	\$ 0.49	\$ 0.03	\$ 0.52	\$ 0.25	\$ 0.13	\$ 0.38		
Class B common shares - basic and diluted \$ 0.52 \$ 0.03 \$ 0.55 \$ 0.27 \$ 0.14 \$ 0.41	Class B common shares - basic and diluted	\$ 0.52	\$ 0.03	\$ 0.55	\$ 0.27	\$ 0.14	\$ 0.41		

<sup>(1)</sup> The supplementary information included in this press release for 2015 is preliminary and subject to change prior to the filing of our upcoming Quarterly Report on Form 10-Q with the Securities and Exchange Commission.

<sup>(2)</sup> Special items primarily consist of the following expenses and/or income items:

	Three Months Ended June 30, 2015							Three Months Er June 30, 2014					
	G	ross	_	Гахеs		Net of eaxes	_	Gross		Taxes		Net of taxes	
Restructuring charges	\$	344	\$	90	\$	254	\$	1,056	\$	401	\$	655	
Acquisition related costs		78		28		50		1,509		590		919	
Information technology migration and rebranding costs		171		63		108		<u></u>		<u></u>			
Total special items	\$	593	\$	181	\$	412	\$	2,565	\$	991	\$	1,574	

<sup>(3)</sup> In this press release and supplemental information, we have included several non-U.S. GAAP financial measures, including Non-GAAP Net Earnings and EPS, Non-GAAP Gross Profit and Non-GAAP Income from Operations and EBITDA and Adjusted EBITDA. We present results adjusted to exclude the effects of certain specified items ("special items") and their related tax impact that would otherwise be included under GAAP, to aid in comparisons with other periods. We may use Non-GAAP EPS, Non-GAAP Net Earnings, Non-GAAP Gross Profit and Non-GAAP Operating Profit and EBITDA and Adjusted EBITDA to determine performance-based compensation. Management believes that this information may be useful to investors.

# Supplementary Information(1)

Reconciliation of GAAP to Non-GAAP Condensed Consolidated Statements of Operations (in thousands, except per share amounts) (unaudited)

		Months Er ine 30, 201			ded 4			
	As Reported GAAP	Reported Special GAAP Items <sup>(2)</sup>		As Reported GAAP	Special Items(2)	As Adjusted Non- GAAP <sup>(3)</sup>		
Net sales	\$ 287,673	\$	\$ 287,673	\$ 182,085	\$	\$ 182,085		
Cost of sales	232,301			150,069		150,069		
Gross profit	55,372		00,072	32,016		32,016		
As a % of sales	19.2%		19.2%	6 17.6%	i	17.6%		
Selling, general and administrative expenses As a % of sales	38,372 13.3%		12.9%			22,847 12.5%		
Restructuring charges	502	(502	)	1,056	(1,056)			
Income from operations	16,498	1,739		6,595	2,574	9,169		
As a % of sales	5.7%		6.3%	3.6%		5.0%		
Interest our cons	(4.172)		(4.172)	(255)		(255)		
Interest expense Interest income and other, net	(4,173) 420		(4,173)	(255) 100		(255) 100		
·	12,745	1,739	420 14,484	6,440	2,574	9,014		
Earnings before provision for income taxes	12,743	1,/39	14,484	0,440	2,374	9,014		
Provision for income taxes	1,363	592	1,955	872	994	1,866		
Effective tax rate	10.7%		13.5%			20.7%		
Differire tax rate	10.7		13.3	13.570		20.770		
Net earnings available to common stockholder	s <u>\$ 11,382</u>	\$ 1,147	\$ 12,529	\$ 5,568	\$ 1,580	\$ 7,148		
As a % of sales	4.0%	i	4.4%	3.1%	i	3.9%		
Weighted average shares outstanding:								
Class A common shares - basic and diluted	2,175		2,175	2,175		2,175		
Class 11 Common Shares Caste and analog	2,170		2,170	2,170		2,170		
Class B common shares - basic and diluted	9,682		9,682	9,333		9,333		
Net earnings per common share:								
Class A common shares - basic and diluted	\$ 0.91	\$ 0.09	\$ 1.00	\$ 0.45	\$ 0.14	\$ 0.59		
		,						
Class B common shares - basic and diluted	\$ 0.97	\$ 0.10	\$ 1.07	\$ 0.49	\$ 0.14	\$ 0.63		

<sup>(1)</sup> The supplementary information included in this press release for 2015 is preliminary and subject to change prior to the filing of our upcoming Quarterly Report on Form 10-Q with the Securities and Exchange Commission.

 $(2) Special\ items\ primarily\ consist\ of\ the\ following\ expenses\ and/or\ income\ items:$ 

	Six Months Ended June 30, 2015							Six Months Ended June 30, 2014				l 
	G	iross	Т	axes		Net of axes		Gross	Т	axes		Net of axes
Restructuring charges	\$	502	\$	137	\$	365	\$	1,056	\$	401	\$	655
Acquisition related costs		463		173		290		1,518		593		925
Information technology migration and rebranding costs		774	_	282	_	492	_	<u></u>	_			<u></u>
Total special items	\$	1,739	\$	592	\$	1,147	\$	2,574	\$	994	\$	1,580

<sup>(3)</sup> In this press release and supplemental information, we have included several non-U.S. GAAP financial measures, including Non-GAAP Net Earnings and EPS, Non-GAAP Gross Profit and Non-GAAP Income from Operations and EBITDA and Adjusted EBITDA. We present results adjusted to exclude the effects of certain specified items ("special items") and their related tax impact that would otherwise be included under GAAP, to aid in comparisons with other periods. We may use Non-GAAP EPS, Non-GAAP Net Earnings, Non-GAAP Gross Profit and Non-GAAP Operating Profit and EBITDA and Adjusted EBITDA to determine performance-based compensation. Management believes that this information may be useful to investors.

# Supplementary Information<sup>(1)</sup> Reconciliation of GAAP Net Earnings Available to Common Stockholders to EBITDA and Adjusted EBITDA<sup>(2)</sup> (in thousands, unaudited)

	Three Months Ended June 30,					Six Months Ended June 30,				
	2015			2014		2015		2014		
Name to the state of the state	Ф	6.062	¢.	2.065	¢.	11 202	¢.	5.5(0		
Net earnings available to common stockholders	\$	6,062	\$	3,065	\$	11,382	\$	5,568		
Interest expense		1,994		225		4,173		255		
(Benefit) provision for income taxes		(587)		473		1,363		872		
Depreciation and amortization	_	5,951		3,101	_	11,589	_	6,507		
EBITDA	\$	13,420	\$	6,864	\$	28,507	\$	13,202		
% of sales		9.2%	ó	6.9%	ó	9.9%	ó	7.3%		
Special items		593		2,565		1,739		2,574		
Adjusted EBITDA	\$	14,013	\$	9,429	\$	30,246	\$	15,776		
% of sales		9.6%	6	9.5%	6	10.5%	ó	8.7%		
(Benefit) provision for income taxes  Depreciation and amortization  EBITDA  % of sales  Special items  Adjusted EBITDA	\$	(587) 5,951 13,420 9.2% 593 14,013	\$	473 3,101 6,864 6.99 2,565	<u> </u>	1,363 11,589 28,507 9.9% 1,739 30,246	<u> </u>	872 6,507 13,202 7.3 2,574		

<sup>(1)</sup> The supplementary information included in this press release for 2015 is preliminary and subject to change prior to the filing of our upcoming Quarterly Report on Form10-Q with the Securities and Exchange Commission.

<sup>(2)</sup> In this press release and supplemental information, we have included several non-U.S. GAAP financial measures, including non-GAAP Net Earnings and EPS, Non-GAAP Gross Profit and Non-GAAP Operating Profit and EBITDA and Adjusted EBITDA. We present results adjusted to exclude the effects of certain specified items ("special items") and their related tax impact that would otherwise be included under GAAP, to aid in comparisons with other periods. We may use Non-GAAP EPS, Non-GAAP Net Earnings, Non-GAAP Gross Profit and Non-GAAP Operating Profit, to determine performance-based compensation. Management believes that this information may be useful to investors.